

## **ECONOMIC DEVELOPMENT AUTHORITY MINUTES OF SEPTEMBER 12, 2017**

At a meeting of the Economic Development Authority held on the 12<sup>th</sup> day of September 2017, in the Accomack County Airport Conference Room, in Melfa, Virginia.

### **1. CALL TO ORDER**

#### **A. MEMBERS PRESENT AND ABSENT**

##### **Economic Development Authority Members Present:**

Mr. Wesley Edwards, Chairman  
Ms. Stella Rohde, Vice Chairwoman  
Mr. Calvert Seybolt, Treasurer  
Ms. Ira Ashby-Hope  
Mr. C. Ray Davis

##### **Members Absent:**

Mr. Robert Bloxom

##### **Others Present:**

Ms. Kristen Tremblay, Assistant Planner  
Mr. George Consolvo, Kaufmann and Knowles

#### **B. DETERMINATION OF A QUORUM**

There being a quorum, the meeting was called to order at 9:00 a.m.

### **2. HEAR FROM GEORGE CONSOLVO, KAUFFMAN AND KNOWLES**

Chairman Edwards opened up the public hearing; no one signed up to speak.

Mr. Consolvo, Kaufmann and Knowles, presented a bond request for Atlantic Shores Christian School in Chesapeake in the amount of \$10 Million to the EDA. He asked the EDA to be the conduit for the bank qualified bond and requested that the EDA consider a resolution of approval. He stated that the Board of Supervisors would also need to approve the request as well. Discussion ensued.

Chairman Edwards closed the public hearing.

**On a motion made by Ms. Rohde and seconded by Ms. Ashby-Hope, the Economic Development Authority voted to approve the resolution as presented.**

### **3. PUBLIC COMMENT PERIOD**

Chairman Edwards opened the floor for the public comment period. No one signed up or requested to speak.

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**4. MINUTES**

**A. August 8, 2017**

**On a motion made by Ms. Rohde and seconded by Ms. Ashby-Hope, the Economic Development Authority voted to approve the July 18, 2017 minutes.**

**5. TREASURER'S REPORT**

Mr. Edwards reported for Mr. Seybolt. As of August 31, 2017, the EDA's account balance is \$68,503.28. He stated that he needed the EDA's authorization to write a letter to the Treasurer's Office on financial statements.

**On a motion made by Ms. Ashby-Hope and seconded by Mr. Davis, the Economic Development Authority voted to authorize the Chairman to write a letter to Dana Bundick regarding the responsible parties for copies of the EDA's financial statements.**

**On a motion made by Ms. Rohde and seconded by Chairman Edwards, the Economic Development Authority voted to approve the Treasurer's Report.**

**6. INFORMATIONAL REPORT FROM CHAIRMAN AND MEMBERS**

**A. Mr. Seybolt**

Mr. Seybolt reported that housing sales in Chincoteague are doing well. He noted that the rental market has become more competitive due to the new hotels on the Island.

He also stated that the Eastern Shore Post's summer edition, 'The Hitching Post' is doing well.

**B. Mr. Davis**

Mr. Davis has nothing to report at this time.

**C. Ms. Ashby-Hope**

Ms. Ashby-Hope asked the EDA if it thought it was a good idea to send a letter and one of the EDA's marketing packets to Amazon as they are looking for a new location for a distribution center. The EDA discussed the idea.

**On a motion made by Ms. Ashby-Hope and seconded by Chairman Edwards, the Economic Development Authority voted to send Amazon a prepared packet to solicit Amazon to locate in the County.**

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### **D. Mr. Muhly**

Mr. Muhly informed the EDA that the State recently passed a law to exempt aircraft engines from sales tax. He believes that the EDA may want to reach out to aircraft engine manufacturers for potential development in the Industrial Park. Ms. Ashby-Hope agreed to look into the matter.

### **E. Ms. Rohde**

Ms. Rohde believes that the telephone number on the Industrial Park sign needs be updated. Chairman Edwards suggested that Ms. Rohde acquire a bumper sticker with a current contact phone number. She agreed.

## **7. STAFF REPORT**

Ms. Tremblay has nothing to report at this time.

## **8. MARKETING STRATEGIES**

Mr. Edwards reported that new pictures will be added to the website soon.

Mr. Seybolt inquired about the lease that was considered by the EDA in the past for Jay Lucas to use some of the EDA's wetlands for recreational purposes. The EDA discussed the matter, and Mr. Seybolt agreed to pursue the lease on the wetlands again with Mr. Lucas again.

Mr. Muhly believes that it may be a good idea to tow the NAVY airplane to the front of the Industrial Park. Discussion ensued.

## **9. NEW BUSINESS**

### **A. Kaufmann and Knowles Discussion**

The EDA discussed this matter at the beginning of the meeting.

### **B. Industrial Park Covenants Discussion**

The EDA tabled the discussion until its October 10, 2017 meeting.

### **C. Wallops Research Park Covenants Discussion**

The EDA tabled the discussion until its October 10, 2017 meeting.

### **D. By-laws Discussion**

Mr. Edwards suggested that the EDA consider an amendment to the by-laws for officers to be elected in June, but not take office until the July meeting. Mr. Davis noted some concerns with the time between meetings for the incoming officers. The EDA discussed the mechanics of when the officers would take office.

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**On a motion made by Mr. Davis and seconded by Ms. Ashby-Hope, the Economic Development Authority voted to amend the by-laws to have the annual election of officers at its June meeting, with the election of officers to occur at the conclusion of the meeting.**

### **10. OTHER MATTERS**

Mr. Edwards informed the EDA that they will need a motion to hold the EDA's joint meeting (a special meeting) with Northampton on September 19, 2017.

**On a motion made by Ms. Rohde and seconded by Mr. Davis, the Economic Development Authority voted to hold a special meeting with the Northampton Joint Industrial Development Authority on September 19, 2017 at 4:00 p.m. at the Social Services Building in Eastville.**

Ms. Tremblay informed the EDA that she will be leaving the County on September 15, 2017 and thanked the EDA for all that they have taught her during her time with them. The EDA thanked her for her service.

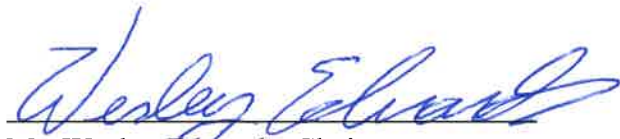
The EDA discussed potential topics for the upcoming joint meeting with the Northampton JIDA.

### **11. NEXT MEETING**

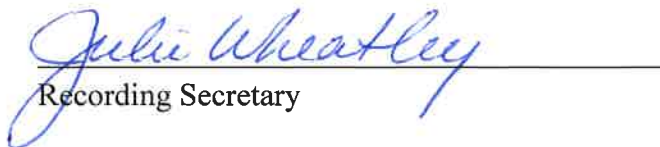
The next regular Economic Development Authority meeting is scheduled for Tuesday, October 10, 2017 at 9:00 a.m. at the Accomack County Airport Conference Room, in Melfa, Virginia.

### **12. ADJOURNMENT**

**On a motion made by Mr. Davis and seconded by Mr. Seybolt, the Economic Development Authority voted to adjourn the meeting at 10:55 a.m.**



Mr. Wesley Edwards, Chairman



Recording Secretary